

# Khondaker Rajiur Rahman | Operations Executive & Founder

Dhaka, Bangladesh – Open to Global Remote

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## Professional Summary

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Dynamic bilingual Operations Executive and Entrepreneur with 5+ years of driving cross-border business management, global supply chain resilience, and textile manufacturing. Proven track record of turning around struggling operations, slashing infrastructure costs by up to 60%, and pivoting from low-margin subcontracting to direct-to-brand (D2C/B2B) partnerships. Deep expertise navigating Chinese business culture and Western methodologies. Skilled in modern digital infrastructure, US LLC management, and global payment gateways, making me highly adaptable for scalable international leadership roles.

## Professional Experience

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### Sleek Apparels Limited & Sleek Apparels LLC

Dhaka, BD & Lexington, USA

Founder & Managing Director

2024–Present

- Direct dual legal entities to bridge Asian manufacturing capabilities with Western markets and D2C platforms.
- Integrated modern US financial infrastructure (Mercury) and global payment gateways (Stripe) for agile international B2B/D2C transactions.
- Manage an extensive digital portfolio (8+ owned domains) to drive global e-commerce presence and operational scalability.

### ARK PULLOVER LTD

Dhaka, Bangladesh

Operational Director

2021–2024

- **Export & Revenue Turnaround:** Restored direct export capabilities after a 6-year hiatus, overcoming complex banking restrictions to secure direct Canadian exports.
- **Strategic Partnerships:** Pioneered direct-to-brand partnerships (e.g., AXARO, Hamdard College), successfully pivoting the business model away from low-margin subcontracting.
- **Cost Optimization:** Slashed monthly spare parts costs by 50–60% via technical restructuring. Relocated factory to the DESCO grid, eliminating 4–5 hours of daily diesel generator dependency.
- **Crisis Management:** Steered the company through COVID-19 turbulence without government aid, maintaining operations while increasing average operator salaries by over 50% (BDT 13k to 21.5k).

## Education

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### Nankai University School of Business

Tianjin, China

Bachelor of Business Administration (BBA), Score: 90/100 (Thesis)

2017–2021

Graduated from an exclusive English-medium program (with INTO China) designed for global business leaders. Thrived in a highly multicultural environment with peers from Belt and Road Initiative partner countries.

## Core Competencies

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**Operations:** Supply Chain Resilience, Facility Management, Cost Reduction, Process Optimization

**Industry:** Textile Manufacturing (Knitting to Finished Goods), Raw Material Management

**Global Business:** D2C/B2B Partnerships, Asian & Western Market Dynamics, Chinese Business Culture

**Leadership:** Crisis Management, Human Capital Development, Cross-cultural Team Building